

## INTERNATIONAL **EGG AND POULTRY REVIEW**

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U. S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

**Market News Branch** 

## **U.S. Broiler Exports to Nontraditional Markets**

From 1999-2002, U.S. broiler meat exports averaged 2.25 million tons. On average, 12.3 percent was shipped to countries in the Caribbean, Eastern Europe, Africa and Central America. These regions accounted for 17 percent of volume and 27 percent of value in 2002. Economic growth and gains in the food industry sector have allowed broiler meat exports to grow an average of 35 percent in volume in 2002 from 2001 in these markets.

In 2002, exports to the Caribbean totaled 52,000 tons valued at nearly \$23 million. Sales to Cuba drove much of the growth in exports to the Caribbean. Other Caribbean countries, such as Haiti and Jamaica, contributed to increased exports with a total volume of 40,140 tons valued at \$23 million in 2002.

Exports to Eastern Europe increased were primarily driven by demand from Romania. The U.S. shipped over 30,000 tons to Romania in 2002, doubling the 2001 level. Romania is tentatively scheduled to join the European Union in 2007 and is unclear how U.S. poultry shipments will be affected at that time. Exports to Greece totaled nearly 27,000 tons, presumably transshipped to the Balkans.

U.S. boiler exports to Africa increased 49 percent in volume in 2002 compared to 2001 levels. Exports to Angola have been steadily increasing, from 7,222 tons in 1999, to 47,493 tons in 2002. Other markets in Africa include Ghana, Gabon, the Gambia and Sierra Leone.

Exports to Central America have historically revolved around exports to Guatemala. In 2002 broiler exports to Guatemala totaled 45,154 tons valued at \$28 million, up 25 percent from a year ago.

On average, 12.3 percent was shipped to the Caribbean, Eastern Europe, Africa and Central America. In 2002 alone, these regions accounted for 17 percent in volume and 27 percent in value.

Source: USDA/FAS

HS Code 0207, 0208

## **U.S. Dollar as a World Reserve Currency**

The Bretton Woods Accord of 1944 created the International Monetary Fund (IMF) and the World Bank: established fixed foreign currency rates for major currencies; and set the price of gold at US \$35 per ounce. The US dollar thus became the world's main reserve currency. In 1971 the U.S. ended its legal obligation to exchange dollars held by foreign banks for gold. This resulted in a system of flexible exchange rates for the dollar in terms of other countries' currencies.

By the late 90s, more than 80 percent of all foreign exchange transactions and half of all world exports were denominated in US dollars and accounted for about two thirds of all official exchange reserves. OPEC oil contracts are priced in US dollars.

At the end of 1997, over half of the official foreign exchange reserves worldwide were held in dollars, about 14 percent was held in German marks and French francs, and about 5 percent in Japanese yen. In 1999 the European Union introduced a single currency, the euro, which was adopted by 11 countries. Greece joined in 2002. At the time, the European Monetary Union accounted for almost 20 percent of world trade and world GNP.

Some countries complain the U.S. dollar has become too volatile. African countries have requested policies to reduce currency exchange risks and price risks on commodities. In a paper on the relationship between trade and finance/trade and debt, Cuba asserted one of the main concerns of developing countries were fluctuating exchange rates. In April, 2003, Indonesia's state oil company said it was considering dropping the U.S. dollar for the euro in its oil and gas trades as the dollar had become too volatile. Malaysia proposed a currency basket of the euro and the U.S. dollar for oil trades. Russia will start pricing its oil and gas exports in euros instead of dollars to forge closer ties with the European Union. Earlier this year when Russia when Russia proposed new import quotas on poultry, pork and beef imports, the over quota import duty on pork and beef was quoted in euros.

Sources: The U.S. Federal Reserve Board, International Centre for Trade and Sustainable Development, OPEC, news wires

U.S. Exports of	Poultry	/ Meat and	Poultry (	<u>Offal</u>

	Ja	nuary-August	August	
	2002	2003	2002	2003
Caribbean	81,986	106,253	9,095	13,114
Central America	32,921	44,493	4,873	5,966
Eastern Europe	74,847	94,656	9,350	7,572
Africa	59,113	69,955	11,748	11,765
sub total	248,868	315,357	35,066	38,416
World Total	1,716,530	1,694,390	240,754	219,738

Source: U.S. Department of Commerce, U.S. Census Bureau, Foreign

**Trade Statistics** 

Japan: Frozen Egg Imports in metric tons							
	Frozen Whole	Frozen	Frozen				
2002	Eggs	Yolks	Albumen	Total			
May	262.8	1,366.7	0.0	1,629.5			
June	247.8	901.4	18.1	1,167.3			
YTD	1,431.1	5,331.4	320.1	7,082.6			
2003							
May	186.3	925.0	-	1,111.3			
June	208.0	871.7	-	1,079.7			
July	207.7	1,023.5	-	1,231.2			
YTD	1,529.6	6,766.0	46.4	8,342.0			

Source: ALIC

ОСТ	OBER 21, 2	003	INTE	RNATIONAL E	GG & POULTRY RE	VIEW	VO	L. 06 NO. 4	2
Inspected Egg Products-U.S. & Canada Export/Import Trade LIVE POULTRY SLTRD UNDER INSPECTION W/E 11-Oct-03					ct-03				
U.S. Exports to Canada, in Pounds (000) (Preliminary) (PRELIMINARY)						0. 00			
Week Ending Oc			Year-To			FOWL SLA	UGHTERED DO	<b>MESTICALI</b>	_Y
J	2003	2002/1	2003	2002		LIG		AVY	TOTAL
Liquid	459	450	13,525	16.087		HE		ENS	HENS
Frozen	0	0	96	21			-	USANDS	
Dried	0	80	438	754	HEAD	1,2	63 1.	443	2,706
Total	459	530	14,059	16,862	LAST WEEK	1,3		444	2,790
U.S. Imports Fro	m Canada.				SAME WEEK YR			536	3,290
Week Ending Oc			Year-To		TO-DATE/2003	60,3		545	117,861
3 - 1	2003	2002/1	2003	2002	TO-DATE/2002	71,9		620	129,617
Liquid	55	71	4,781	5,206			AUGHTERED		-,-
Frozen	43	34	2,942	2,927		LIG		AVY	TOTAL
Dried	0	230	1,024	4,294		HE		ENS	HENS
Total	98	335	8,747	12,427			-	ISANDS	
Inspected Shell	Eaas		-,	,	HEAD	1	41	0	141
U.S Exports To		0-Dozen Case	s (Prelimina	arv)	LAST WEEK	2	66	0	266
Week Ending Oc			Year-T		SAME WEEK YR		66	4	270
3 - 1	2003	2002 /1	2003	2002	TO-DATE/2003	9,6		137	9,765
Jumbo	17	0	370	1,307	TO-DATE/2002	12,7		258	12,976
Extra Large	1,635	2,490	23,742	32,645	SOURCE: AGRIC				
Large	3,960	2,300	93,805	116,028			IGHTERED IN T		
Medium	525	1,260	51,458	40,843		LIG		AVY	TOTAL
Ungraded	10,718	9,840	145,888	283.085		HE		ENS	HENS
Misc	0	0	13.862	14,017	HEAD	1,4	-	443	2,847
Total	16,855	15,890	329,125	487,925	LAST WEEK	1,6		444	3,056
Comparable We					SAME WEEK YR			540	3,560
	, 10 0010 .	.gareea,e			TO-DATE/2003 69,944 57,682 127,626				
Source: USDA/A	MS Poultry I	Programs Mar	ket News Br	anch in	TO-DATE/2002	84,7		878	142,593
cooperation with					SOURCE: USDA				
CENTRAL REGION MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.  EASTERN REGION MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHI				EASTERN VOLUMES,					
			17-C	CT-2003				17-0	OCT-2003
CHICKEN		PRICES			CHICKEN		PRICES	VOLUMI	E ——
<u> </u>		its per Pound)				(Cer	its per Pound)		
FAT	(33.				FAT				
CONTENT 15% OR LESS	FROZEN	FRESH	TOTAL	EXPORT	CONTENT 15% OR LESS	FROZEN	FRESH	TOTAL	EXPORT
RANGE	_	_	_	_	RANGE	-	-	-	-
WTDAVERAGE					WTD AVERAGE				
CHICKEN, WITH	SKIN ADDEI	)			<b>CHICKEN, WITH S</b>	SKIN ADDE	<u>)</u>		
<u> </u>		PRICES	— VOLUM	IF ——			PRICES	VOLUMI	E ——
FAT		its per Pound)			FAT	(Cer	its per Pound)		
FAT CONTENT 15% OR LESS	FROZEN	FRESH	TOTAL	EXPORT	CONTENT 15% OR LESS	FROZEN	FRESH	TOTAL	EXPORT
RANGE	17.00	18.00	102,000	-		1.00-22.00 18.20	17.50-18.00 17.61	986,000	526,000
WTDAVERAGE	17.00	18.00			WTD AVERAGE	10.20	17.01		
15-20%		10.00 17.55	4 044 705	050 000	15-20% RANGE 16	5 UU-3U UU	11 00 15 00	2 188 000	856 000
	0.00-21.50	12.00-17.00	1,611,700	856,900		3.00-30.00 27.36	11.00-15.00 12.32	۷, ۱۵۵,000	856,000
WTD AVERAGE	20.88	14.64			WTD AVERAGE	21.30	12.32		
20% OR MORE		44.65	00.405		20% OR MORE RANGE		11.00	42,000	
RANGE	-	11.00	20,400	-	WTD AVERAGE	-	11.00	42,000	-
WTD AVERAGE		11.00			* INCLLIDES THE	CTATES of		^ NA^ NAD N	AE NO NIL

210 WALNUT STREET, ROOM 951, DES MOINES, IOWA, 50309 515/284-4471 FAX 515/284-4468 Visit us on the World Wide Web at http://www.ams.usda.gov/marketnews.htm

NJ, NY, PA, RI, SC, VA, VT, WV

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN,

MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH,

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 17 OCTOBER 2003.

The market tone on tom bulk parts was steady to firm, mostly steady. Demand light to moderate, buyers starting to turn more of their attention to the upcoming Thanksgiving holiday. Supplies of tom bulk parts ranged from tight to barely adequate. The market tone on hen bulk parts was also fully steady to firm. Demand was moderate, with offerings falling short of current needs. Trading light on all items.

FRIDAY, OCTOBER 17, 2003 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM	40.00-42.00		40.77	592	40.81	912
TAILS	22.00-25.00		23.67	120	23.67	120
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	27.00 92.00		27.00 92.00	160 200	27.40 92.17	200 240
THURSDAY, OCTOBER 16, 2003 EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME		
DRUMSTICKS, TOMS	<b>RANGE</b> 43.50	CODE 1/	<b>PRICE</b> 43.50	<b>(000)</b> 40		
WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM	43.30		43.30	40		
TAILS MECHANICALLY SEPARATED 2/	29.00	R	22.00 29.00	40 40		
THIGH MEAT - FROZEN	93.00		93.00	40		
WEDNESDAY, OCTOBER 15, 2003						
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM	43.50	332	43.50	40		
TAILS		R	22.00	40		
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN		R F	33.00 94.00	52 40		
		'	94.00	40		
TUESDAY, OCTOBER 14, 2003 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM	40.00	005E 1/	40.00	240		
TAILS		R	22.00	40		
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN		R F	33.00 94.00	52 40		

MONDAY, OCTOBER 13, 2003 NO EXPORT TRADING REPORTED DUE TO COLUMBUS DAY HOLIDAY

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.